

2020 ANNUAL REPORT

With 2019 Financial & Donor Data

Pioneering Health and Social Service Solutions Since 1967





WAIKIKI HEALTH

MEDICAL & DENTAL · BEHAVIORAL HEALTH · SOCIAL SERVICES



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A Message from the President of the Board

Aloha,

As I started writing this message, I realized how much has changed since my message last year. In just a few short months, the COVID-19 pandemic has dramatically impacted all of us. Far too many have lost their lives or loved ones or are suffering continuing health problems. Those of us lucky enough not to have yet experienced COVID-19 have changed our daily routines. We worry about our health. We are concerned about our economic well-being. And insidiously, the pandemic has changed the very ways in which we can safely interact with each other as individuals.



COVID-19 is of course directly impacting Waikiki Health. As a not-for-profit corporation that provides quality primary care, behavioral health, and social services that are accessible and affordable for everyone, we operate low-cost medical clinics that serve anyone who comes through the door, regardless of ability to pay. Our employees work tirelessly to provide compassionate care for all, many of whom are the most vulnerable in our community. COVID-19 is putting strains on everyone in our community, but it is impacting our patient population more than most. As you go through this Annual Report, notice that we serve almost 10,000 patients, one-third of whom live below the poverty line and one-fifth of whom are either homeless or live in shelters.

Because of COVID-19, we have adjusted how we work at each of our sites and programs to ensure we continue to safely deliver our services. For example, to keep everyone safe, we screen all people before they enter each of our sites. Our pharmacy has begun delivery of needed medications and we are doing virtual appointments when appropriate to reduce the number of times patients need to come to our clinics. In addition, we are part of Honolulu's fight against COVID-19. So, we have begun testing for COVID-19 at our Ohua Clinic and plan to expand that testing as needed.

Waikiki Health is a bedrock of our community. Your generous donation is critical to our continued work. Every dollar that we receive helps us give care to someone: medical care at our Ohua Clinic, medical or dental care at our Makahiki Clinic, Youth Outreach services at our Keoniana Street Drop-in Center, women's healthcare at our PATH Clinic on 22nd Avenue, or transitional housing assistance at our Next Step and Keauhou shelters.

On behalf of all those we serve, mahalo for your lokomaika'i (kindness, generosity). Together we will overcome COVID-19.

Edward Springer President, Waikiki Health Board of Directors

WAIKIKI HEALTH

MEDICAL & DENTAL · BEHAVIORAL HEALTH · SOCIAL SERVICES

Our Mission

The mission of Waikiki Health is to provide quality medical and social services that are accessible and affordable for everyone, regardless of ability to pay.

Our Vision

Waikiki Health provides compassionate healing and expert care that result in improved health and quality of life for all in our island community.

Core Values

We are committed to providing the highest quality care and services to our island community.

We believe that respect is the foundation of our interpersonal relationships.

We maintain empathy and kindness, treating everyone as ohana.

We are creative and flexible in meeting community needs.

We help empower others to reach their highest potential.

We are accountable to the community we serve and to each other.



Pioneering Health and Social Service Solutions Since 1967

Waikiki Health was founded in 1967 as the Waikiki Drug Clinic by community members concerned about the growing problem of drug use among Waikiki's young people. Dr. Neal Winn, co-founder of the Waikiki Drug Clinic, was our first part-time physician. The clinic was incorporated in 1971 as a 501(c)(3) tax exempt organization and changed its name to the Waikiki Health Center (WHC) in 1977 to reflect the shift in emphasis from a single diagnosis clinic to a more general health and medical center. Reverend Frank Chong, who was one of Hawaii's strongest advocates for better community health, served as Executive Director and expanded the clinic's outreach and services.

In 1982, WHC moved from 319 Paoakalani Avenue to 277 Ohua Avenue, our flagship site. Chief Medical Officer Dr. Elliot Kalauawa joined the agency in 1986 and under his leadership WHC began offering the most comprehensive care in Hawaii for HIV patients.



WHC and partner agency Hale Kipa founded Youth Outreach (YO!) in 1989, Hawaii's only resource offering medical and social services together with nonjudgmental support to assist runaways, homeless and other at-risk youth. In 1991, WHC earned recognition as a Federally Qualified Health Center (FQHC). In 1997, Native Hawaiian Healing was incorporated into our primary care program, implemented by Francine Dudoit-Tagupa.

WHC was awarded federal funding in 2009 to purchase Oahu's first Mobile Medical Clinic, an "exam room on wheels." In 2010, renovations at Ohua Clinic included the construction of three wheelchair-accessible exam rooms, for a total of 15 exam rooms. WHC also opened its first pharmacy at Ohua clinic. In 2011, we began operating two more facilities: Next Step Shelter in Kakaako and PATH Clinic in Kaimuki.

WHC re-branded to "Waikiki Health" in 2013 to create a strong brand and positive image to attract new patients, raise awareness among target audiences and highlight the quality and expert care provided. To meet the growing demand for our services, in 2014 we opened the Harry & Jeanette Weinberg Makahiki Medical & Dental Clinic in McCully-Moiliili, which offers primary medical care, behavioral health, oral health services, optometry services, and a second pharmacy.



In January 2020, Waikiki Health opened its second shelter serving homeless adults: Keauhou ("a new beginning"), supported by a State contract, at 1020 Isenberg Street in Moiliili. Waikiki Health's holistic approach recognizes that an individual's house-less status, food insecurity, lack of employment, and other social determinants of health can adversely impact the person's mental and physical health; these needs are addressed by our shelters' programs.

Waikiki Health's outreach initiatives have expanded our services to additional populations in need. Medical and behavioral health services are provided at Hina Mauka and Salvation Army program sites. Waikiki Health's innovative Pu'uhonua Prison Program provides a continuum of services and support to Oahu offenders to help them successfully reenter the community, achieve self-sufficiency and avoid recidivism. Our Emergency Department Diversion Plan reduces over-utilization of Straub Medical Center and The Queen's Medical Center's emergency rooms by patients who could be assisted more appropriately at FQHCs, such as Waikiki Health.

Your continued support will strengthen Waikiki Health's ability to fulfill our mission of providing quality medical and social services to everyone regardless of ability to pay.



Waikiki Health Sites and Programs

Waikiki Health's primary care clinics and program sites provide access to comprehensive, quality care in nonjudgmental, culturally competent environments. Addressing the social determinants of health, Waikiki Health also offers our patients and clients opportunities to improve their quality of life and achieve self-sufficiency through educational and job training programs, employment referrals, housing assistance and other empowering services.

Waikiki Health's growing number of outreach initiatives has provided opportunities to develop our collaborations with numerous community partners, including prisons, hospitals, substance abuse treatment programs and others, serving more people in need of our services and support.

Ohua Clinic (277 Ohua Avenue in Waikiki, 808-922-4787) offers comprehensive primary and preventive medical care integrated with behavioral health and Native Hawaiian Healing. Other services include obstetrics/gynecology, HIV/Hepatitis C early intervention services, substance abuse treatment, tobacco cessation, medical nutrition therapy, chronic disease management and pharmacy. **Health Education & Counseling Services**, located next to Ohua Clinic, are provided by an RN care coordinator, behavioral health care coordinator, clinical psychologist, registered dietitian, tobacco treatment specialist, and health educators.

Harry and Jeanette Weinberg Makahiki Clinic (935 Makahiki Way in McCully-Moiliili, 808-922-4787) offers medical and dental services, integrated behavioral health, optometry, tobacco cessation and pharmacy services.

Next Step Shelter (200 Keawe Street in Kakaako, 808-585-8800) provides meals, housing case management, medical services, job training for individuals and couples. Next Step follows the Housing First model, placing persons in housing first, followed by wrap-around services.

Youth Outreach (YO!) (415 Keoniana Street in Waikiki, 808-537-8438) provides medical, social and basic needs services to runaways, homeless and at-risk youth and young adults. YO! offers meals, shower and laundry facilities, clothing, hygiene products, crisis counseling, case management, housing assistance, tobacco cessation, educational and job training programs. The YO! Clinic serves youth age 14 and older. Staff also provide community and street outreach. YO! is operated by Waikiki Health and Hale Kipa.

Keauhou ("a new beginning") Shelter (1020 Isenberg Street in Moiliili, 808-537-8330) opened in January 2020. The facility accommodates 76 members (couples and individuals) in 64 private units. Keauhou also employs the Housing First model and provides food and housing case management.

Ryan White Part C and Early Intervention Services: Waikiki Health is committed to the early detection and treatment of HIV, which can help prevent the onset of AIDS and other opportunistic infections. Services include free, confidential, one-minute testing; prevention and treatment; health education; medication and nutrition counseling. Our HIV/AIDS Early Intervention Services (HEIS) Outreach Program provides risk-reduction counseling and testing to patients at substance abuse treatment centers on Oahu, Maui, Kauai and the

Big Island. In addition, Waikiki Health is collaborating with Hawaii Island HIV/AIDS Foundation (HIHAF), to close the gap on services for People Living with HIV/AIDS by opening a clinic at the HIHAF locations in Hilo and Kona.

PATH Clinic (845 22nd Avenue in Kaimuki, 808-791-9390) assists pregnant and parenting women with a history of substance use disorders. Services include OB/GYN care, primary care integrated with behavioral health, and tobacco cessation.

Pu'uhonua Prison Program

(808-537-8465) assists Oahu's incarcerated men and women in filling out applications for medical insurance,



food stamps, legal documents and other needs; offers referrals to shelters or clean and sober facilities; bus passes; Goodwill clothing vouchers; a medical home at Waikiki Health; assistance re-connecting with family members; and ongoing support to prevent recidivism.

Emergency Department Diversion Plan helps reduce over-utilization of Straub and Queen's EDs by patients who could be assisted more appropriately at FQHCs, such as Waikiki Health.

Medical/Behavioral Health Outreach: Serves clients at Hina Mauka and Salvation Army substance abuse treatment locations. Our Mobile Medical Unit (MMU), housing a private exam room, enables Waikiki Health to assist additional community partners and populations in need.

Executive Offices are at the Ohua Clinic (277 Ohua Avenue, Waikiki). **Administrative Offices** including Human Resources, Finance, Patient Billing, Emergency Operations and Community Wellness, Disease Specialist Director, Call Center, Marketing and Development, and IT Support, are at 2002 S. King Street, Suite 200, Honolulu. Director of Marketing and Development: Mary Beth Lohman: (808) 537-8400.

Dr. Kalauawa Named Physician of the Year by Healthcare Association of Hawaii

Elliot J. Kalauawa, MD, Waikiki Health's Chief Medical Officer, was named "Physician of the Year" by the Healthcare Association of Hawaii (HAH), which annually recognizes top-performing healthcare professionals. Dr. Kalauawa was honored at HAH's Awards and Scholarship Gala, held at the Ko'olau Ballrooms in Kaneohe on October 26, 2019, and he was quick to share credit with all Waikiki Health staff: "I am honored to receive the award, but the award really belongs to the entire Waikiki Health staff. No one here can do their job alone, so when someone receives an award or recognition, it is the entire agency that receives it. All awards are a reflection of what our agency does."

Dr. Kalauawa (affectionately known as "Dr. K.") oversees all of Waikiki Health's medical services, and has cared for Waikiki Health patients, supervised clinical staff, and offered Waikiki Health as a learning center, teaching medical residents and students, since 1986. He graduated from the University of Hawaii School of Medicine and is a certified HIV Specialist (American Academy of HIV Medicine). Teaching appointments at UH have included serving as Assistant Clinical Professor in the Department of Medicine and in the Department of Family Medicine and Community Health, Dr. K. has received numerous awards and citations for his service and inspiration to his patients and the community.

Dr. K describes his approach to providing healthcare: "You have to know your patient. When I examine a patient, part of the time spent is getting their symptoms, but it's also to find out their interests, personal life, family. When a physician connects with a patient, they are more efficient in treating them. The goal is to treat the patient, not the disease "



Waikiki Health's Board President Edward Springer (left), and Waikiki Health's Chief Medical Officer Dr. Elliot Kalauawa, at the HAH's Awards & Scholarship Gala.

Mahalo to Donors

(For your donation in 2019)

By supporting Waikiki Health through your monetary and in-kind donations, you help us succeed in our mission to provide health and social services to everyone in our community, regardless of ability to pay. Thank you for your generous support.

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"2020 has called on all of us to serve with our strengths. It's been an honor to be a member of the team and contribute with critical planning and response efforts so our providers can safely offer the expert care and compassionate healing that transforms lives. I feel serving the community together brings us a sense of purpose and true connectedness." - Liz Makarra, Director of Emergency Operations & Community Wellness

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Ms. Nicole Woo Continued on page 8

Keeping Safe During COVID-19

After the COVID-19 global outbreak, Waikiki Health introduced comprehensive protective measures to safeguard the health of our patients, staff and community across all our clinics and program sites. Initially, Waikiki Health established "Triage Tents" to screen patients, referring those who were symptomatic to The Queen's Medical Center for COVID-19 testing. To support our screening procedures, numerous community groups, faith-based organizations and individuals generously contributed tents, PPE (Personal Protective Equipment) and other needed items.

Since July 2020, Waikiki Health has offered free COVID-19 testing at our Ohua Clinic in Waikiki for those who are symptomatic per the CDC guidelines or have direct contact with COVID-19 exposure. When tourism resumes, Waikiki Health will offer COVID-19 testing to hotel guests and staff at their Waikiki locations. Jason Espero, Waikiki Health's Disease Specialist Director, is coordinating COVID-19 testing at Ohua Clinic and is working to expand Waikiki Health's testing services to include partner agencies.



Waikiki Health's medical provider and assistant offered COVID-19 tests to our patients at Ohua Clinic in Waikiki.

Pacific Business News' "40 Under 40" Honors Waikiki Health Medical and Dental Providers

The Pacific Business News named Waikiki Health providers as "40 under 40" honorees two years in a row. Selected from a strong field of nominations, these high-energy individuals are celebrated for their community services and business excellence.



2020 Honoree: Jeanelle Ahuna, PA-C, AAHIV-S, Associate Medical Director, works with Dr. Elliot Kalauawa, Waikiki Health's Chief Medical Officer, in caring for patients, overseeing programs and training staff. She also takes the lead in Information Technology, and provides training on the use of Electronic Medical Records. Jeanelle has spearheaded many initiatives, such as introducing a digital self-check-in system, to facilitate patient intake. Jeanelle has served on

numerous committees, including the Hawaii Medical Service Association Transgender Innovation Team, which over the last year focused on improving transgender health and access to health care. In March 2020 Jeanelle designed and implemented Waikiki Health's agency-wide protocols in response to COVID-19 pandemic and helped start COVID-19 testing at the Ohua Clinic in July.

Jeanelle received her Master's Degree in Physician Assistant Studies from Pacific University and joined Waikiki Health's care team in 2008. She is responsible for the diagnosis, medication management, treatment and preventive care plans of multiple conditions, including HIV/AIDS, hepatitis, diabetes, hypertension, anxiety, depression and substance abuse



and Dental Clinic in McCully-Moiliili. Dr. DiPasquale is the Site Director for the NYU Langone Advanced Education in General Dentistry residency program, which educates and mentors two dental residents each year. Dr. DiPasquale, a member of Hawaii Dental Association's Young Dentist Group, helped to initiate an annual "Give Kids a Smile!"

Hawaii event, offering free dental services in celebration of National Children's Oral Health Month

Dr. DiPasquale earned her Doctor of Dental Surgery (DDS) degree from University of Southern California School of Dentistry and completed her residency at the University 2014 and promoted to Dental Director in 2017.

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2019 Honoree: Dr. Rachel DiPasquale, DDS, Dental Director, provides dental services at Waikiki Health's Makahiki Medical

of Washington. She was hired as a staff dentist when the Dental Clinic opened in

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"Waikiki Health provides 100% support and proper care not only to our patients but also our staff members. After 6 years of being a part of this organization I witnessed a lot of changes, which helps us to provide the care that our patients deserve. Being able to help others means a lot to me which is why I am grateful and blessed to be here."

– Ilima Kaufusi, Medical Assistant

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Continued on page 10

PATH Client: Now Cigaretteand Drug-Free

Amy, at age 35, came to Waikiki Health's PATH Clinic for prenatal care and linkages to substance use/ drug treatment programs. At her first visit, she was 17 weeks pregnant with minimal prenatal care. Her first pregnancy was 17



years ago, and she does not have custody of that child. With a 14-year history of meth and tobacco use, she turned to PATH in hopes of making lifestyle changes to improve her overall health, pregnancy health and her baby's health. While receiving medical care at PATH, she also received behavioral health therapy and tobacco cessation services. PATH Clinic is located on Salvation Army's Kaimuki campus.

Amy was determined to change her life so that she could not only have a healthy pregnancy, but also have a second chance at being a mom. At PATH, she participated in the Baby and Me Tobacco Free Program, which provides tobacco cessation education and treatment tailored for pregnant women. The program incentivizes guitting and sustained guits throughout the first year of life for baby by offering a gift card for each smoke-free month to purchase newborn essentials.

"Amy was drug-free and smoke-free when she delivered a healthy, beautiful boy in late February 2020," Jacque Tellei, Director of PATH Clinic and Youth Outreach, said. Amy completed substance use treatment, secured employment and lives in a transitional program with her baby. Life is good with Amy, as she is working, goes to school and parents her son, living a cigarette- and drug-free life."



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"Working with our homeless population has allowed me to help people experiencing behavioral health issues, substance abuse and trauma. Our Next Step and Keauhou shelters provide a safe and supportive environment for anyone wanting to step out of homelessness and into a life of hope and purpose. I am truly grateful that we focus on our people's health and wellbeing."

– Richard Kaai, Housing First Manager

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"It is essential for me as clinical support staff to provide each patient with the ability to feel welcome and become a part of Waikiki Health's Ohana. It is a wonderful feeling that I am a part of an organization that provides affordable, high-quality care for everyone. For this, I am motivated to continue living up to the vision of Waikiki Health every time I walk into the clinic."

– Mark Nartatez, Dental Clinic Manager

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Continued on page 12

Youth Outreach Helps Empower Young Mother

A young lady dropped out of high school her senior year on the mainland to take care of her mother. To escape abuse and family problems, she ran away to Hawaii, but without family support, she soon became homeless and became a young mother. While she was homeless, she often came to Waikiki Health's Youth Outreach (YO!) for services, support and social connectedness. YO! staff assisted this young mother in getting an apartment through a Youth Rapid Re-Housing Program two days before Christmas 2019. She told YO! staff about her interest in continuing her education, and in January 2020, she began attending an alternative education program focused on environmental conservation and Native Hawaiian culture named Kupu. This youth persevered with her education despite childcare struggles, COVID-19, and the overall adjustment to distant learning.

In July 2020, she completed her education program. At her graduation, she thanked the YO! staff and spoke eloquently about what she learned and her motivation to complete the program: her two-year-old son. She has found a job at Kupu and she is looking for a second job to support her son. Her dream is to work in the social service field and help youth who have experiences like hers.



New Shelter: Keauhou

In January 2020, Waikiki Health opened Keauhou ("a new beginning"), its second homeless shelter for couples and individuals. Keauhou, supported by a State contract, is at 1020 Isenberg Street in the Moiliili neighborhood. Waikiki Health's other shelter, Next Step, is in Kakaako.

Keauhou shelter can accommodate 76 members in its 64-unit, three-story facility (with women's units on the 3rd floor, men's units on the 2nd floor, and units for couples or those who require ADA-compliant rooms on the ground floor). The demand to move into Keauhou was overwhelming, and dozens of residents moved in from homeless encampments, including tents lining Isenberg Street. Keauhou residents are offered the services of Waikiki Health's Makahiki Medical and Dental Clinic, which is located nearby, on Makahiki Way.

Like Next Step, Keauhou uses the Housing First model, which aims to place clients in housing as quickly as possible, followed by "wrap-around" services. The shelter's Housing Navigators help residents secure financial assistance, such as welfare or social security, and legal documents. The goal is to have Keauhou residents documentready and prepared to move into permanent housing, making room for new members.



Continued from page 11 (In-kind gifts)

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Next Step Shelter

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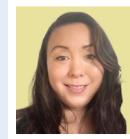
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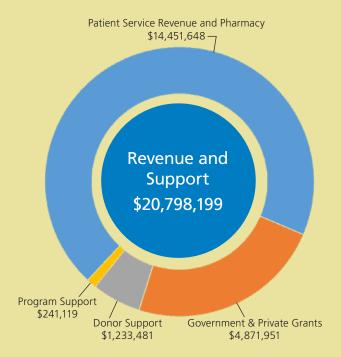
Waikiki Health Drug Clinic

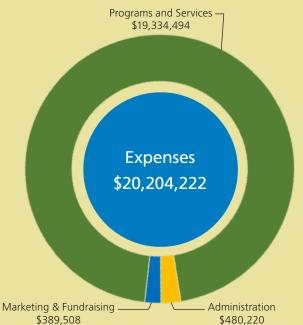


"I have an overarching goal to improve quality of life. Sometimes people get trapped in a revolving door of maladaptive behaviors, or situations. I strive to work collaboratively with our patients to pause this proverbial revolving door so they can exit the negative place or pattern. I also seek to support those that feel voiceless to have the courage to make themselves heard."

- Shannon Dwire, Behavioral Health Care Coordinator

Financials (Year ending 12/31/19)



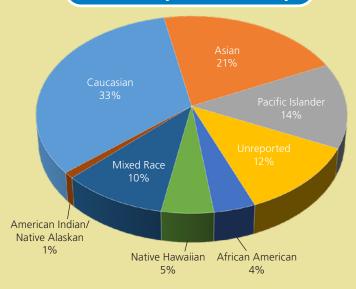


Assets: Beginning assets = \$4,133,402; Ending net assets = \$3,753,749; Total liabilities = \$1,931,710; and Total assets = \$5,685,459

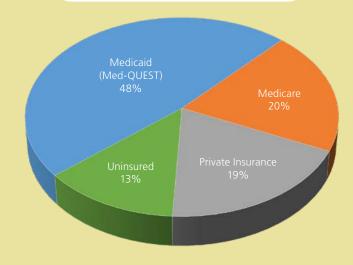
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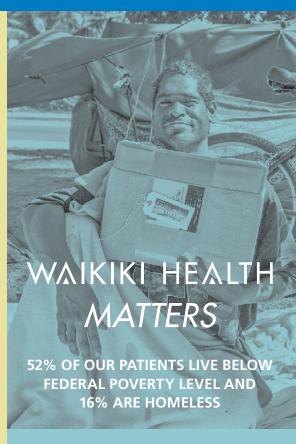
(Total patients served in 2019: 9,225)

Patients by Race/Ethnicity



Patients by Insurance Type





How We Helped

TOTAL PATIENT VISITS IN 2019: 44,010

Types of Service	Number of Visits
Medical	27,228
Dental	2,931
Behavioral Health	5,834
Optometry	1,306
Substance abuse	1,259
Native Hawaiian Healing & Dietician	2,332
Case Management	3,120
Total Patient Visits	44,010

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Kei Wee	Clinical Operations Director

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Become a Donor Circle Member: Register to provide ongoing monthly support – call 808-537-8403

For assistance with any of the following ways to give, please phone 808-537-8400:

- Will/Planned Giving: Leave a Legacy of support for Waikiki Health's patients and clients
- Gift of Stock: Help us serve more people in need
- Match Your Gift: Ask your employer if they have a Matching Gifts Program
- In-Kind Gift: Donate tax-deductible items such as non-perishable foods, unopened hygiene products and gift cards to assist homeless youth or our shelter clients

A Gift Today to Help Strengthen Our Tomorrow...

You do not need to possess great wealth to make a meaningful contribution to a cause you truly support...anyone can leave a personal legacy regardless of the size of the gift.

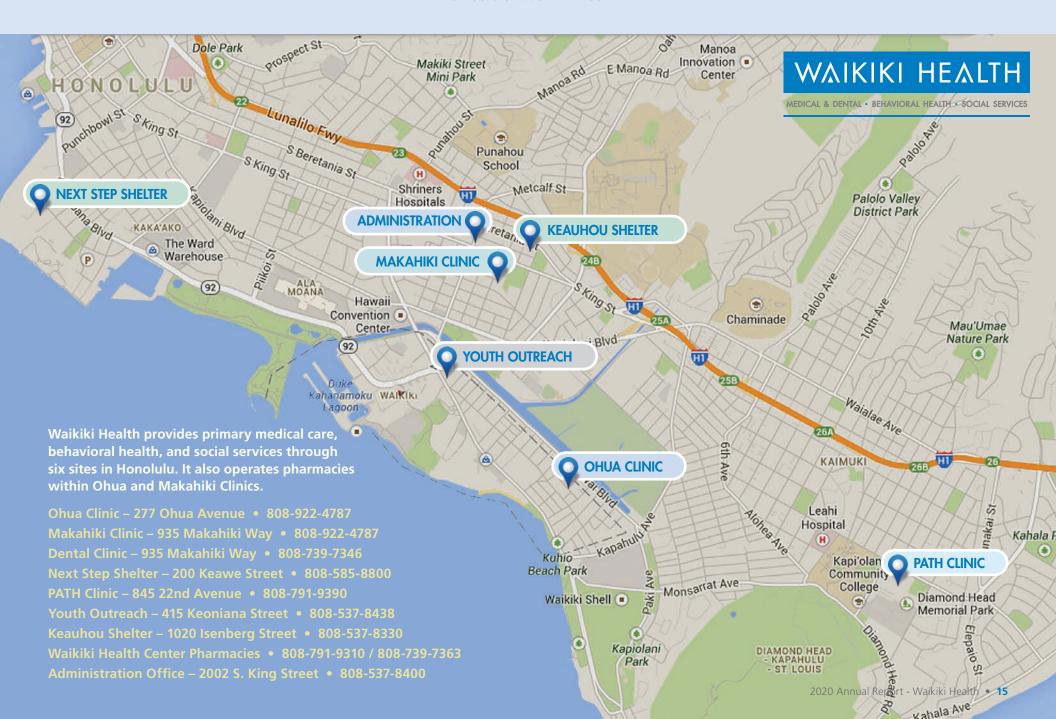
If Waikiki Health is one of the causes you are passionate about, please consider leaving us a gift in your will. Contributions can also be given in honor of, or in memory of, and all donations will help ensure the long-term sustainability of our mission to provide quality medical and social services that are accessible and affordable for everyone regardless of ability to pay.

If you have questions or want to share your thoughts on leaving a gift to Waikiki Health, please contact our donor relations liaison, Mary Beth Lohman. She can be reached at 808-537-8400 or mlohman@waikikihealth.org.



^{*}Active consumers of Waikiki Health's primary care services.

Members of Waikiki Health



WAIKIKI HEALTH

MEDICAL & DENTAL · BEHAVIORAL HEALTH · SOCIAL SERVICES

277 Ohua Avenue, Honolulu, HI 96815 808.922.4787

www.waikikihealth.org

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This annual report was produced without utilizing any restricted or unrestricted contributions donated by our supporters. All private donations are directed toward fulfilling our mission, which is to provide quality medical and social services that are accessible and affordable for everyone, regardless of ability to pay.



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